## Mean Field Games with incomplete information

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# General Model

Product Differentiation

# Standard model (Lasry and Lions and Huang, Caines and Malhamé, 2006)

A Mean Field Game is a continuous-time dynamic game with a continuum of non-atomic players, where :

- at each time instant *t*, each player in position X<sub>t</sub> ∈ ℝ<sup>n</sup> chooses its velocity α<sub>t</sub> ∈ ℝ<sup>n</sup> and its new position is X<sub>t+dt</sub> = X<sub>t</sub> + α<sub>t</sub>dt + σdB<sub>t</sub>,
- at each time instant *t*, each player suffers a stage cost that depends on position  $X_t$ , velocity  $\alpha_t$  and **distribution of players** at time *t*.
- The total cost is the expected average cost between time 0 and *T* > 0 (alternatives : discounted, long-run average payoff...).

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- The total cost is the expected average cost between time 0 and T > 0 (alternatives : discounted, long-run average payoff...).

Bank run (Carmona, Delarue and Lacker 2017)

• Traders market (Cardaliaguet and Lehalle 2017)

• Macro-economic growth model (Achdou et al. 2014)

We introduce a MFG model with incomplete information :

• Cost function depends on a fixed parameter called *state*, that is unknown to players.

• Players get a private stream of signals about the state during the game.

• An (unknown) state  $S \in \mathbb{R}^m$ , such that  $S \sim \mathcal{N}(0, Id)$ .

 A signalling process (Z<sub>t</sub>) for the representative player, that is a process on ℝ<sup>m</sup> that follows the equation (σ > 0)

 $dZ_t = Sdt + \sigma dB_t.$ 

• The representative player has a position  $X_t \in \mathbb{R}^n$ , that he observes, and that evolves according to

$$dX_t = \alpha(t, X_t, Z_t)dt + \sqrt{2} \, dB'_t,$$

where  $(B_t)$  and  $(B'_t)$  are independent Brownians, and  $\alpha$  is measurable and chosen by the player.

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## Optimal control problem of the agent

 Given the state s, the density of players that are at time t in position x is denoted by ρ<sub>s</sub>(t, x).

• Fix T > 0. In the problem starting from t, the player minimizes  $\mathbb{E}\left(\int_{t}^{T} \frac{1}{2} |\alpha(t, X_{t}, Z_{t})|^{2} + F(S, X_{t}, \rho_{S}(t, X_{t})) dt\right),$ 

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For all *t*, the law of  $S|(Z_u)_{0 \le u \le t}$  is  $\mathcal{N}(r_t(Z_t), \sigma_t^2)$ , where

$$r_t(z) = rac{z}{t+\sigma^2} \quad ext{and} \quad \sigma_t^2 = rac{\sigma^2}{\sigma^2+t}.$$

- Given  $(Z_u)_{0 \le u \le t}$ , the law of *S* depends only on *t* and  $Z_t$ .
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### Definition

Let  $m^0$  be an initial player density over  $\mathbb{R}^n$ . For each  $s \in S$ , let  $m_s : [0, T] \times \mathbb{R}^n \times \mathbb{R}^m \to \mathbb{R}$  "regular enough", such that for each  $t, m_s(t, .)$  is a probability density over  $\mathbb{R}^n \times \mathbb{R}^m$ .

The distribution  $m = (m_s)_{s \in S}$  is an equilibrium if there exists a control  $\alpha$  s.t. :

•  $\alpha$  is a minimizer in the control problem  $\Gamma(t, x, z)$  with cost

$$\mathbb{E}\left(\int_t^T \frac{1}{2} |\alpha(t, X_t, Z_t)|^2 + F(S, X_t, \rho_S(t, X_t)) dt\right),$$

where  $\rho_s(t,.)$  is the marginal of  $m_s(t,.)$  on  $\mathbb{R}^n$ .

• For any *s* and *t*, the distribution of  $(X_t, Z_t)$  under control  $\alpha$ , given that  $X_0 \sim m^0$  and S = s, is  $m_s(t, .)$ .

"If the initial distribution of players and signals is  $m^0$ , and all the other players play  $\alpha$ , then it is optimal for a player to play  $\alpha$ ."

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Assume for this slide that the state is known (standard case).

Let *m* be a distribution. Let u(t, x) be the optimal cost in  $\Gamma(t, x)$ . Then *m* is an equilibrium if and only if (m, u) satisfies the MFG system

$$-\partial_t u + \frac{1}{2} |D_x u|^2 - \Delta_x u = F(x, m)$$
 (Hamilton-Jacobi equation)  
$$\partial_t m - div_x (D_x u m) - \Delta_x m = 0$$
 (Fokker-Planck equation)

- The Hamilton-Jacobi equation corresponds to a dynamic programming principle for Γ(t, x).
- The Fokker-Planck equation describes the evolution of the density distribution of the process ( $X_t$ ), given that  $dX_t = \alpha(t, X_t)dt + \sqrt{2}dB_t$ , and  $\alpha(t, X_t) = -D_X u(t, X_t)$ .

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For  $(t, x, z) \in \mathbb{R}_+ \times \mathbb{R}^n \times \mathbb{R}^m$ , and  $m = (m_s : [0, T] \times \mathbb{R}^n \times \mathbb{R}^m \to \mathbb{R})_s$ , let  $\tilde{F}(t, x, z, m) = \mathbb{E}_{t,z}(F(S, x, \rho_S(t, x))),$ 

where the expectation  $\mathbb{E}_{t,z}$  is w.r.t.  $S \sim \mathcal{N}(r_t(z), \sigma_t^2)$ , and  $\rho_s(t, .)$  is the marginal of  $m_s(t, .)$  on  $\mathbb{R}^n$ .

Let  $m = (m_s)_{s \in S}$  be a distribution. Let u(t, x, z) be the optimal cost in  $\Gamma(t, x, z)$ . Then *m* is an equilibrium if and only if (m, u) satisfies the MFG system

$$-\partial_t u + \frac{1}{2} |D_x u|^2 - r_t(z) \cdot D_z u - \Delta_{x,z} u = \widetilde{F}(t, x, z, m)$$
  
$$\forall s \in S \quad \partial_t m_s - \operatorname{div}_x(D_x u m_s) + \operatorname{div}_z(s m_s) - \Delta_{x,z} m_s = 0.$$

The derivation is similar to the standard MFG model. Indeed,

$$dX_t = \alpha(t, X_t, Z_t)dt + \sqrt{2} \, dB'_t,$$

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### Proposition (Shmaya and Z.)

For each initial probability distribution, there exists an equilibrium. Moreover,  $\alpha^*(t, x, z) = -D_x u(t, x, z)$  is an optimal control.

Proof : same as in the complete information case :

• Given a distribution *m*, consider the optimal cost *u* associated to *m* 

• Let m' be the distribution generated by the optimal control  $\alpha^*$ .

• Apply a fixed-point argument to the mapping  $m \rightarrow m'$ .

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#### Monotonicity assumption

For all  $s \in \mathbb{R}^m$ , for all  $\mu^1 \neq \mu^2 \in \mathcal{P}(\mathbb{R}^n)$ ,

$$\int_{\mathbb{R}^n} \left( \mu^1(x) - \mu^2(x) \right) \left( F(x, \mu^1, s) - F(x, \mu^2, s) \right) dx > 0.$$

Remark : this holds when  $F(x, \mu, s) = \mu(x)$ .

#### Proposition (Shmaya and Z.)

Assume that the monotonicity assumption is satisfied. Let  $m^1$  and  $m^2$  be two equilibria that coincide for t = 0. Then  $m^1 = m^2$ .

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- Let  $m^1$  and  $m^2$  be two equilibria such that for all s,  $m_s^1(0,.) = m_s^2(0,.) := m^0$ . Let  $\rho_s^i(t,.)$  be the marginal of  $m_s^i(t,.)$  on  $\mathbb{R}^n$ .
- Denote by  $\gamma(i, j)$  the cost of the player when he plays  $\alpha_i$  and at each time *t*, the other players are distributed according to  $\rho^j$ , and the initial position of the player is randomized according to  $m^0$ .

$$\gamma(i,j) := \mathbb{E}\left[\int_t^T \int_{\mathbb{R}^n} \left[\alpha_i(t,x,z)^2 + F(x,\rho_S^j,S)\right] m_S^i(t,x,z) dt\right]$$

$$[\gamma(1,2) - \gamma(2,2)] + [\gamma(2,1) - \gamma(1,1)] = -\mathbb{E}\left[\int_{\mathbb{R}^n} \left[\rho_S^1(t,x) - \rho_S^2(t,x)\right] \left[F(x,\rho_S^1,S) - F(x,\rho_S^2,S)\right] dx\right]$$

Thus, if  $\rho^1 \neq \rho^2$ , the player has either a profitable deviation in the equilibrium  $m^1$  or in  $m^2$ , which is absurd.

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• A continuum of firms sell the same object,

• The preferences of the consumers are unknown, and firms get signals about them,

• Firms aim at selling an object that reflect the preferences of consumers, but without facing too much competition.

• Position  $x \in \mathbb{R}^n$  of a firm=characteristics of the object it sells

• Preferences of the consumer are represented by a state  $S \in \mathbb{R}^n$ .

• Cost function :

$$F(x,\mu,\mathbf{s}):=g(|x-\mathbf{s}|)+\int_{\mathbb{R}^n}h(-|x-y|)\mu(y)dy,$$

where *g* and *h* are continuous, increasing and integrable.

• Does more precise information leads to a better equilibrium?

• Recall that players receive a stream of signals ( $Z_t$ ) such that  $dZ_t = Sdt + \sigma dB_t$ .

• Is the equilibrium cost increasing in  $\sigma$ ?

• Simpler question : is the equilibrium better for  $\sigma = 0$  rather than for  $\sigma = +\infty$  ?

## Proposition (Shmaya and Z.)

Assume that

$$\mathbb{E}_{\mathcal{S} \sim \mathcal{N}(0,\mathit{Id})}(g(|\mathcal{S}|)) - g(0) > \left\|h
ight\|_{\infty}$$

Then for large duration of time *T*, the equilibrium for  $\sigma = 0$  is better than the equilibrium for  $\sigma = +\infty$ .

Thank you for your attention !